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**UBTECH ROBOTICS CORP LTD**

**深圳市優必選科技股份有限公司**

*(A joint stock company incorporated in the People's Republic of China with limited liability)*

**(Stock Code: 9880)**

**INTERIM RESULTS ANNOUNCEMENT  
FOR THE SIX MONTHS ENDED JUNE 30, 2024**

The board (the “**Board**”) of directors (the “**Directors**”) of UBTECH ROBOTICS CORP LTD (the “**Company**”) is pleased to announce the unaudited consolidated interim results of the Company and its subsidiaries (collectively, the “**Group**”, “**we**”, “**our**”, “**us**” or “**UBTECH**”) for the six months ended June 30, 2024 (the “**Reporting Period**”), together with the comparative figures for the corresponding period in 2023.

## FINANCIAL SUMMARY

	<b>For the six months ended June 30,</b>	
	<b>2024</b>	2023
	<b>RMB'000</b>	RMB'000
	<b>(Unaudited)</b>	(Unaudited)
Revenue	<b>487,229</b>	261,139
Gross profit	<b>185,201</b>	59,020
Operating loss	<b>(530,386)</b>	(547,316)
Loss for the period	<b>(539,808)</b>	(547,917)
Add:		
Share-based payments	<b>176,273</b>	179,466
Listing expenses	–	1,549
<b>Adjusted net loss for the period</b> <b>(non-GAAP measure)</b>	<b>(363,535)</b>	(366,902)
Add:		
Interest expenses <sup>(Note 1)</sup>	<b>17,055</b>	8,823
– Interest expenses on lease liabilities	<b>1,480</b>	1,405
– Interest expenses on borrowings	<b>49,049</b>	25,311
– Interest expenses capitalised	<b>(33,474)</b>	(17,893)
Income tax expense	<b>8,637</b>	292
Depreciation of right-of-use assets	<b>15,492</b>	18,452
Depreciation of property, plant and equipment	<b>20,717</b>	22,136
Amortization of intangible assets	<b>3,786</b>	2,334
Credit impairment loss	<b>74,094</b>	8,653
Asset impairment loss	<b>738</b>	1,999
Less:		
Interest income	<b>11,492</b>	3,369
<b>Adjusted EBITDA (non-GAAP measure)</b>	<b>(234,508)</b>	(307,582)

## Revenue by Type of Products and Services

	For the six months ended June 30,			
	2024		2023	
	RMB'000	%	RMB'000	%
Education smart robotic products and services	161,176	33.1	75,668	29.0
Logistics smart robotic products and services	59,562	12.2	76,801	29.4
Other sector-tailored smart robotic products and services	90,879	18.7	22,246	8.5
Consumer-level robots and other hardware devices	174,685	35.8	85,028	32.6
Others <sup>(Note 2)</sup>	927	0.2	1,396	0.5
Total	<u>487,229</u>	<u>100.0</u>	<u>261,139</u>	<u>100.0</u>

### Notes:

- (1) Interest expenses included interest expenses on borrowings, net of amount capitalised and lease liabilities.
- (2) “Others” primarily included sales of raw materials and spare parts.

## **BUSINESS REVIEW**

### **Part I Business Review**

In the first half of 2024, under the pressure of the global economy, UBTECH continued to increase its investment in R&D and focus on the industrial humanoid robot Walker series, the epitome of embodied intelligence. To resolve the needs of real-world applications in the industrial sector, UBTECH continued to invest in and make breakthroughs in “brain”, “cerebellum”, “limbs” and other key technology challenges, including technologies related to high-performance servo actuators, large model, semantic Vslam, learning-based motion control, visual perception, multimodal interaction and other core AI technologies. Our in-house full-stack technologies are capable of supporting the humanoid robots to be equipped with more outstanding task planning skills, dexterous operation skills, navigation and mobility skills and human-robot interaction skills, enabling the delivery of safer, more stable, reliable and practical services in industrial scenarios.

In the first half of 2024, UBTECH focused on automobile manufacturing sector and have been the first-mover to conduct practical training of humanoid robots in facilities of renowned automobile manufacturers and jointly build humanoid robot demonstration factories, realizing the in-depth application in typical industrial scenarios. We also cooperated with multiple 3C enterprises to construct a humanoid robot application ecosystem, and showcased a completed humanoid robot industrial scenario solution for the first time at WRC. Meanwhile, our subsidiary, Wuxi Uqi Intelligent Technology Co., Ltd.\* (無錫優奇智能科技有限公司), introduced the Wuxi Economic Development Zone Industrial Fund (無錫經開區產業基金), which will assist the Company in building the “UQI PARK Industrial Robot Ecological Industrial Park”, implementing and constructing the industrial humanoid robot production application center and the headquarters of Uqi Intelligent (優奇智能).

In terms of honors and awards, UBTECH was selected as the only humanoid robotics company on the inaugural Fortune China Tech 50 list; UBTECH was selected as one of the “Top 500 Brands” of China in the 18th China Brand Festival, with a brand value of RMB15.472 billion and UBTECH’s panda robot, Youyou, assisted in the conference, and was awarded the “Golden Spectrum Award”.

UBTECH’s industrial humanoid robot products and applications were well recognized by the industry, for example, UBTECH was awarded “AI Partner • 2024 AI Application Benchmark Cases” by 36 Kr; UBTECH won the 10th Capek Annual Demonstration Application Scenarios Award; UBTECH won the Leaderobot 2024 Award for Application Benchmarking in Humanoid Robotics; UBTECH was honored with “2024 China Humanoid Robotics Innovation Pioneer” by Gao Gong Mobile Robotics.

In terms of design, UBTECH’s products won a number of international design awards, for example, UGOT robot, a multi-mimetic AI educational robot, won the Gold Award at the German iF Design Award and the German Red Dot Design Award-Best of the Best; Smart Wellness and Elderly Care Solution won the Service Design Award at the German iF Design Award; and Cadebot, a smart delivery robot, won the Product Design Award at the German iF Design Award.

We have also made important breakthroughs in humanoid robot technologies, the details of which are set out as below:

#### **A. *Robotic Technologies***

We have iterated a new generation of the entire machine of humanoid robot, updated the design of the linear servo actuator, and simultaneously designed the third generation of dexterous hands with pressure detection function. We also released the ROSA v2, which features the basic communication capabilities between algorithm modules and the ROS middleware and will be applied in the next-generation humanoid project. In terms of humanoid robot vision, we have specially developed detection and recognition function for handling and grasping industrial objects as well as precise positioning and dexterous operations in industrial scenarios. In terms of the gait of humanoid robots, we continued to improve the algorithm stability of our robots. Currently, our humanoid robots are able to perform object picking, quality inspection, SPS sorting, chemical handling, and assembly tasks in industrial scenarios.

#### **B. *AI Technologies***

Leveraging upon years of accumulation from our Walker series of large humanoid robots, we have built our own large model fine-tuning dataset containing multiple types of task scenarios, trained our task planning large model for humanoid robots application in industrial manufacturing and adopted a large model + small model architectural solution, where large models, as the “brain”, process multi-modal information, understand the context and tasks and calculate the planning, while small models are responsible for specific execution. Meanwhile, we have built multi-agent systems based on VLM to increase the model’s generalization and ability to perform tasks of different jobs. This architectural solution not only gives full play to the advantages of large models in understanding and generalization capabilities, but also leverages the low energy consumption and good performance in specific tasks of small models, ultimately catering to the various task requirements of humanoid robots. In terms of industrial application and interaction of humanoid robots, the architecture solution has outperformed some general large models.

## C. *Integrated Robotic and AI Technologies*

### 1. *Integration of Pure Visual Semantic SLAM Positioning Navigation and AI Technologies*

For the inability of traditional positioning navigation to understand spatial scenes, we have built 3D SenceGraph using close-coupled AI for information perception on objects and text and Vslam technologies to establish spatial topology relationships among buildings, rooms, areas, objects, pedestrians and other elements in spatial scenes. Meanwhile, with 3D SenceGraph, we have developed visual semantic navigation function based on object or text information. On top of 3D SenceGraph and semantic navigation function, our large model can obtain environment semantic information and location information of the space, so as to make decisions and ultimately solve the essential problems such as “where am I”, “what is around me”, and “where do I want to go”.

Among them, L4 level driverless logistics vehicles have begun to be delivered and deployed. Chitu driverless logistics vehicles has reached the advanced L4 level driverless technology in China, which eliminates the design of the driver’s compartment and steering wheel, achieving the complete control of the vehicle’s operation and monitoring of the driving environment in a specific area in a purely driverless state. Chitu achieves localization and perception by means of the high accuracy perception technology of multi-sensor fusion, the positioning technology independent of satellite differential RTK, the semantic dynamic update technology of lightweight semantic map of multimodal integration, and introduces multi-modal large models to achieve human-vehicle interaction and intelligent decision-making control of the driverless vehicle, and uses high-precision systems and actuators to control the driverless vehicle. The driverless logistics vehicle can realize safe and stable operation within 25km/h in large industrial parks where people and vehicles mix and where there are no obvious traffic signals. A small batch of driverless vehicle has been delivered to the user for actual operation.

### 2. *Integration of Machine Vision and AI Technologies*

In response to the growing demand for smarter robots, our visual R&D efforts have been focusing on enhancing the scope and accuracy of algorithmic perception, have built recognition capabilities for humans, objects, and environments based on deep learning, and enabled fine-grained image segmentation, general object tracking and millimeter position estimation in the physical world. To increase the efficiency of machine learning of visual big data, we combined the unlabeled self-supervised training tasks with weakly-supervised/half-supervised learning paradigms to leverage the complementary effect of physical real data and AIGC/

simulation-generated data. Our diversified visual models have solidly supported the implementation of downstream tasks and businesses, such as human-like intelligent perception and interaction, inference and understanding from a single object to entire scene, objects grasping and dexterous operation, etc.

### 3. *Integration of Motion Control and AI Technologies*

In response to the demand for two-armed dexterous operation and high-performance bipedal motion, we have developed humanoid motion control technology based on imitation learning and reinforcement learning. By integrating human motion capture data, teleoperation coaching data and model control data, we have formed a dataset of motion skills of humanoid robots. We have developed an imitation learning framework based on Transformer architecture and Diffusion strategy to realize the general and dexterous operation for different action sequences and objects. Meanwhile, we have also developed a motion control framework based on deep reinforcement learning to perform delicate force-based operation tasks and robust spatial motion tasks. In summary, the Company has always been committed to the development direction of combining core technologies with application scenarios, thus creating the world's first general-purpose humanoid robot solution for multi-tasking industrial scenarios.

This solution integrates UBTECH's self-developed humanoid robot full-stack technologies, including industry-advanced robot ontology structure design, high-performance integrated joints, computer visual perception, semantic VSLAM navigation, learning full-body motion control, multimodal human-robot interaction and other core technologies. Based on these core technologies, Walker S series, UBTECH's industrial humanoid robots, can perform a wide range of tasks, and can collaborate with smart manufacturing equipment such as workers, AGVs, and driverless logistics vehicles, and connect to the smart manufacturing management system through 5G networks to provide stable, reliable, safe, and practical services for industrial scenarios, enhancing the level of intelligence and flexibility in industrial manufacturing.

We have continued to strengthen the moat of our patents related to humanoid robots, and our investment in R&D has paid off. As of June 30, 2024, the number of patents granted to the Company had reached 2,450, representing an increase of over 12% compared to the end of 2023.

## **Part II Future Outlook**

Against the background of the national policy of vigorously promoting the construction of Digital China and boosting new industrialization, we firmly believe that humanoid robots and AI are the main line of development for industrial upgrading with high certainty and high prospects. We have always regarded humanoid robots and AI as our core strategy, centered on the research and development of embodied intelligence technology and its practical application as the main line, and taken the landing of humanoid robots and AI technology as the breakthrough direction, and are committed to promoting humanoid robots to every household. Specifically, we will focus on the following areas:

### **1. *Humanoid Robots***

We continue to invest in the research and development of new models of the Walker series of industrial humanoid robots, deeply iterate the full-stack technology of humanoid robots, realize the software and hardware iteration of the new generation of humanoid robots, enhance the stability and reliability of the humanoid robot system, and tackle the key technologies for the next-generation high-energy-density integrated joints and embodied intelligence of the brain and cerebellum. We will further comprehensively improve the motion capabilities, intelligence and operation capabilities of Walker series products, and synergize with workers, AGVs, driverless logistics vehicles and intelligent manufacturing management systems to provide stable, reliable, safe and practical services for industrial scenarios, so as to enhance the level of intelligence and flexibility in industrial manufacturing.

### **2. *Multi-modal Perception and Large Model Technology***

Our humanoid robot Walker S has realized deep integration with Large Model ERNIE technology of Baidu, forming advanced intent understanding and fine-grained planning capabilities. At Create 2024 Baidu AI Developer Conference, we jointly demonstrated the innovative application of China's AI large model + humanoid robot, which belongs to the first tier level of the industry in terms of its innovative application and the difficulty of realization in the global context. We will continue to take multi-modal perception and large model technology as an important strategic direction in the future.



### **3. *Embodied Intelligence Decision-Making Technologies***

We will build a universal multi-modal large model towards interaction, semantic understanding, scene perception, task planning and execution for general robots at the “brain” level. We will conduct real-time reconstruction based on realistic perception information and map it to the simulation environment, where we perform action derivation on the large model, and then map the action sequences generated by the large model to the real scenario, and finally train the humanoid robots large model’s continuous self-optimization learning capabilities. At the level of “cerebellum”, we will face the demand for long sequence, precise and generalized complex operation of humanoid robots in real scenarios, break through the technological bottleneck of loose coupling of sensors and controls, and develop a dexterous operation skill library based on the integration of sensors and controls as well as on-line learning, so as to enhance the generalized, autonomous, and fine task execution capabilities of humanoid robots.

### **4. *End-to-End Motion Control Technology***

Based on the end-to-end learning model, UBTECH will continue to make breakthroughs in developing gait control algorithms and dexterous operation technologies with high motion characteristics. Through the actual field data accumulated from the POC at automotive factories completed in the previous period, UBTECH will continue to iteratively optimize the bipedal motion capability of the robot and improve the walking efficiency of the Walker, and further iterative end-to-end dexterous operation technology to meet the demands of complex tasks such as screwing, sorting and assembly in actual scenarios.

### **5. *Continuously Iterating and Optimizing the Autonomous Driving Technology for L4 Level Driverless Vehicles***

Introducing the latest autonomous driving technologies such as OOC and BEV, we will optimize the reliability and stability of the Chitu driverless vehicle in actual park scenarios. On this basis, we will continue to research and develop end-to-end automatic control and decision-making technologies, and initially develop the driverless driving technology under the open road environment.

## MANAGEMENT DISCUSSION AND ANALYSIS

### Revenue

Our revenue for the six months ended June 30, 2024 was RMB487.2 million, representing an increase of 86.6% as compared with RMB261.1 million for the six months ended June 30, 2023. The increase was primarily caused by the Company's efforts to expand its business, launch new products and deliver contracted projects.

Our revenue attributable to education smart robotic products and services increased by 112.9% from RMB75.7 million for the six months ended June 30, 2023 to RMB161.2 million for the six months ended June 30, 2024, primarily due to the projects contracted in the previous year have been delivered during the Reporting Period.

Our revenue attributable to logistics smart robotic products and services decreased by 22.4% from RMB76.8 million for the six months ended June 30, 2023 to RMB59.6 million for the six months ended June 30, 2024, primarily due to the delivery and acceptance of certain projects in the second half of 2024.

Our revenue attributable to other sector-tailored smart robotic products and services increased by 309.5% from RMB22.2 million for the six months ended June 30, 2023 to RMB90.9 million for the six months ended June 30, 2024, primarily due to the growth in revenue from other industries as a result of the industry expansion strengthened by the Company.

Our revenue attributable to consumer-level robots and other hardware devices increased by 105.5% from RMB85.0 million for the six months ended June 30, 2023 to RMB174.7 million for the six months ended June 30, 2024, primarily due to the growth in revenue driven by the continuous introduction of new products of the Company.

### Cost of Sales

Our cost of sales for the six months ended June 30, 2024 was RMB302.0 million, representing an increase of 49.4% as compared with RMB202.1 million for the six months ended June 30, 2023, primarily due to the corresponding increase in costs caused by the increase in revenue.

In terms of education smart robotic products and services, cost of sales for the six months ended June 30, 2024 was RMB79.5 million, representing an increase of 63.6% as compared with RMB48.6 million for the six months ended June 30, 2023, primarily due to the corresponding increase in costs caused by the increase in revenue.

In terms of logistics smart robotic products and services, cost of sales for the six months ended June 30, 2024 was RMB55.9 million, representing a decrease of 16.9% as compared with RMB67.3 million for the six months ended June 30, 2023, primarily due to the corresponding decrease in costs caused by the decrease in revenue.

In terms of other sector-tailored smart robotic products and services, cost of sales for the six months ended June 30, 2024 was RMB44.8 million, representing an increase of 234.3% as compared with RMB13.4 million for the six months ended June 30, 2023, primarily due to the corresponding increase in costs caused by the increase in revenue.

In terms of consumer-level robots and other hardware devices, cost of sales for the six months ended June 30, 2024 was RMB121.8 million, representing an increase of 71.5% as compared with RMB71.0 million for the six months ended June 30, 2023, primarily due to the corresponding increase in costs caused by the increase in revenue.

### **Gross Profit and Gross Profit Margin**

As a result of foregoing, our overall gross profit for the six months ended June 30, 2024 was RMB185.2 million, representing an increase of 213.9% as compared with RMB59.0 million for the six months ended June 30, 2023. For the six months ended June 30, 2024, our overall gross margin was 38.0%, representing an increase of 15.4% from 22.6% for the six months ended June 30, 2023. This was primarily attributable to the increase in gross profit margin from education smart robotic products and services, consumer-level robots and other hardware devices, other sector-tailored smart robotic products and services.

### **Selling Expenses**

Our selling expenses for the six months ended June 30, 2024 were RMB233.5 million, representing an increase of 25.9% as compared with RMB185.4 million for the six months ended June 30, 2023, primarily due to the increase in marketing expansion by the Company.

Selling expenses as a percentage of revenue decreased from 71% for the six months ended June 30, 2023 to 47.9% for the six months ended June 30, 2024, as the increase in revenue.

## **Administrative Expenses**

Our administrative expenses for the six months ended June 30, 2024 were RMB215.0 million, representing an increase of 17.5% as compared with RMB183.0 million for the six months ended June 30, 2023, primarily due to the increase in headcount of the Company and the increase in expenses incurred from the disposal of old products for product renewal.

Administrative expenses as a percentage of revenue decreased from 70.1% for the six months ended June 30, 2023 to 44.1% for the six months ended June 30, 2024, as the increase in revenue.

## **Research and Development Expenses**

Our research and development expenses for the six months ended June 30, 2024 were RMB227.5 million, representing an increase of 1.4% as compared with RMB224.3 million for the six months ended June 30, 2023, primarily due to the increase in the number of R&D staff of the Company.

Research and development expenses as a percentage of revenue decreased from 85.9% for the six months ended June 30, 2023 to 46.7% for the six months ended June 30, 2024, as an increase in revenue.

## **Credit Impairment Losses**

We had a credit impairment losses of RMB74.1 million for the six months ended June 30, 2024, as compared to a net impairment loss of RMB8.7 million for the six months ended June 30, 2023, primarily due to certain government-related customers deferring their payment of receivables and, for prudence sake, a corresponding amount of impairment has been provided for.

## **Other Income**

Other income consists primarily of government grants, valued-added tax and other tax refunds.

For the six months ended June 30, 2024, our other income was RMB35.8 million.

## **Operating Loss**

As a result of the foregoing, we had an operating loss of RMB530.4 million for the six months ended June 30, 2024, representing a decrease of 3.1% from the operating loss of RMB547.3 million for the six months ended June 30, 2023.

## **Finance Expenses**

Our finance expenses primarily comprised (i) interest expenses on our lease liabilities; (ii) interest expenses on borrowings; and (iii) exchange gains and losses.

Our finance costs increased from RMB2.6 million for the six months ended June 30, 2023 to RMB7.6 million for the six months ended June 30, 2024, mainly due to the increase in exchange losses.

## **Loss for the Period**

For the six months ended June 30, 2024, we reported a loss for the period of RMB539.8 million, representing a decrease of 1.5% from the loss of RMB547.9 million for the six months ended June 30, 2023.

## **Non-GAAP Measures**

To supplement our consolidated financial statements, which are presented in accordance with PRC GAAP, we also use “adjusted net loss for the period (non-GAAP measure)” and “adjusted EBITDA (non-GAAP measure)” as additional financial measures. We present this financial measure because it is used by our management to evaluate our financial performance. We also believe this non-GAAP measures provide additional information to investors and others in their understanding and evaluating our results of operations in the same manner as they help our management. However, these non-GAAP measures do not have a standardized meaning prescribed by PRC GAAP and therefore, they may not be comparable to similar measures presented by other companies.

We define “adjusted net loss for the period (non-GAAP measure)” as loss for the period adjusted by adding back share-based payments (being non-cash in nature) and listing expenses. We define “adjusted EBITDA (non-GAAP measure)” as “adjusted net loss for the period (non-GAAP measure)” adjusted by adding back (i) interest expenses; (ii) income tax expense; (iii) depreciation of property, plant and equipment, depreciation of right-of-use assets and amortization of intangible assets, which are non-cash in nature; and (iv) credit impairment loss and asset impairment loss, and deducting interest income from it.

	<b>For the six months ended June 30,</b>	
	<b>2024</b>	2023
	<b>RMB'000</b>	RMB'000
	<b>(Unaudited)</b>	(Unaudited)
Reconciliation of loss for the period to “adjusted EBITDA (non-GAAP measure)” and “adjusted net loss for the period (non-GAAP measure)”		
<b>Loss for the period</b>	<b>(539,808)</b>	(547,917)
Add:		
Share-based payments	<b>176,273</b>	179,466
Listing expenses	–	1,549
<b>Adjusted net loss for the period (non-GAAP measure)</b>	<b>(363,535)</b>	(366,902)
Add:		
Interest expenses <sup>(Note)</sup>	<b>17,055</b>	8,823
– Interest expenses on lease liabilities	<b>1,480</b>	1,405
– Interest expenses on borrowings	<b>49,049</b>	25,311
– Interest expenses capitalised	<b>(33,474)</b>	(17,893)
Income tax expense	<b>8,637</b>	292
Depreciation of right-of-use assets	<b>15,492</b>	18,452
Depreciation of property, plant and equipment	<b>20,717</b>	22,136
Amortization of intangible assets	<b>3,786</b>	2,334
Credit impairment loss	<b>74,094</b>	8,653
Asset impairment loss	<b>738</b>	1,999
Less:		
Interest income	<b>11,492</b>	3,369
<b>Adjusted EBITDA (non-GAAP measure)</b>	<b>(234,508)</b>	(307,582)

*Note:* Interest expenses included interest expenses on borrowings, net of amount capitalised and lease liabilities.

## **Liquidity and Capital Resources**

### ***Cash at Bank and on Hand***

As at June 30, 2024, our cash and cash equivalents were approximately RMB755.0 million, compared to approximately RMB520.9 million as at December 31, 2023. The change was mainly from the receipt of proceeds from the listing. Most of our cash and cash equivalents were denominated in RMB.

### ***Gearing Ratio***

We monitor capital with reference to our gearing ratio, which is calculated as total interest-bearing borrowings and lease liabilities divided by total equity. As of June 30, 2024, our gearing ratio was 97.8%. With the cash and bank balances in hand and the total net proceeds received from the Global Offering of approximately HK\$931.2 million in early 2024, the Group's liquidity position remains strong to meet its working capital requirements.

### **Material Acquisitions and Disposals**

We had no material acquisitions or disposals for the six months ended June 30, 2024.

### **Material Investments Held/Future Plans for Material Investments or Acquisition of Capital Assets**

As at June 30, 2024, we did not have material investments or future plans for other material investments or acquisition of capital assets.

### **Foreign Exchange Exposure**

During the six months ended June 30, 2024, we mainly operated in China with most of the transactions settled in RMB. The functional currency of our Company and the subsidiaries is RMB. As of June 30, 2024, our balance of the cash and cash equivalents was mainly denominated in RMB. We continue to adopt a conservative approach in its foreign exchange exposure management. During the Reporting Period, we did not have a foreign currency hedging policy in respect of foreign currency transactions, assets and liabilities. We review our foreign exchange risks periodically and use derivative financial instruments to hedge against such risks when necessary. As of June 30, 2024, our business is not exposed to any significant foreign exchange risk.

## **Pledge of Assets**

As of June 30, 2023 and 2024, 100% equity interest of Shenzhen UBTECH Technology Industrial Co., Ltd.\* (深圳市優必選科技實業有限公司), a subsidiary of our Group, has been pledged to secure bank loans of our Group mainly for our construction of property, plant and equipment.

## **Borrowings**

Borrowings of our Group increased from RMB1,453.5 million as at December 31, 2023 to RMB1,648.3million as at June 30, 2024 mainly in respect of daily operations and the payments of the construction cost of the headquarter building of the Group located in Shenzhen.

## **Contingent Liabilities**

As of June 30, 2024, we did not have any material contingent liabilities.

## **Events After the Reporting Period**

On August 1, 2024, the Company entered into the placing agreement (the “**Placing Agreement**”) with two placing agents for the placing (the “**Placing**”) of a total of 1,420,000 new H Shares (the “**Placing Shares**”) at the placing price of HK\$92.00 per Placing Share (the “**Placing Price**”) under the general mandate granted to the Directors to allot, issue and deal with additional H Shares pursuant to a resolution of the Shareholders passed at the annual general meeting of the Company held on May 21, 2024 upon the terms and subject to the conditions set out in the Placing Agreement. The Placing completed on August 8, 2024 and the Placing Shares were placed at the Placing Price to no less than six placees. To the best of the Directors’ knowledge, information and belief after having made all reasonable enquiries, all of the placees together with their respective ultimate beneficial owners are third parties independent of, and not connected with, the Company and the connected persons of the Company. The Company received total net proceeds from the Placing (after deducting all related fees, costs and expenses to be borne or incurred by the Company) of approximately HK\$121.85 million. The Company intends to apply the net proceeds from the Placing for the Group’s business operation and development and repayment of amounts due under the credit facilities granted by the relevant financial institutions to the Group companies. For further details, please refer to the announcements of the Company dated August 1, 2024 and August 8, 2024.

Save as disclosed above, there was no events causing significant impact on the Group subsequent to the Reporting Period and up to the date of this announcement.



## USE OF PROCEEDS FROM THE GLOBAL OFFERING

The H Shares were listed on the Main Board of the Stock Exchange on December 29, 2023 with net proceeds (the “**Net Proceeds**”) received by our Company from the Global Offering in the amount of approximately HK\$931.21 million, including the net proceeds of approximately HK\$25.34 million (the “**Over-allotment Net Proceeds**”) from the partial exercise of the over-allotment option (the “**Over-allotment Option**”) as described in the prospectus of our Company dated December 19, 2023 (the “**Prospectus**”), in each case after deducting underwriting commissions and all related expenses.

As disclosed in the announcement of our Company dated January 22, 2024 in relation to the partial exercise of the Over-allotment Option (the “**January 22 Announcement**”), the Over-allotment Net Proceeds would be used for working capital and other general corporate purposes (the “**Change in Use of Over-allotment Proceeds**”). Please refer to the January 22 Announcement for the reasons and benefits of the Change in Use of Over-allotment Proceeds.

Subsequently, as disclosed in the announcement of our Company dated May 15, 2024 (the “**May 15 Announcement**”), our Board resolved to make adjustments to certain intended use of the Net Proceeds as disclosed in the Prospectus to improve the efficiency of the use of raised funds, reduce financial costs, and accelerate the integration of various business resources (the “**Change in Use of Proceeds**”). Please refer to the May 15 Announcement for details of the adjustments made, as well as reasons and benefits of the Change in Use of Proceeds.

Set forth below are details of the use of the Net Proceeds up to June 30, 2024:

Intended use of proceeds <sup>(Note 1)</sup>	Before Change in Use of Proceeds		Immediately after the Change in Use of Proceeds		During the Reporting Period	As at June 30, 2024	
	Total amount (HK\$ million)	Unused amount as at April 30, 2024 (HK\$ million)	Total amount (HK\$ million)	Unused amount (HK\$ million)	Utilized amount (HK\$ million)	Unused amount (HK\$ million)	Expected time to utilize the remaining Net Proceeds in full
Further advance our R&D capabilities to enhance our core technologies and products and services offerings	425.76	394.80	425.76	394.80	73.38	352.38	By the end of 2026
Repayment of bank loans	175.74	141.60	263.43	229.29	245.82	17.61	By the end of 2024
Enhance our R&D infrastructure to improve our R&D capabilities and efficiencies	71.56	70.16	71.56	70.16	2.58	68.98	By the end of 2024
Enhance brand awareness and market penetration	86.06	78.39	23.00	15.33	14.21	8.79	By the end of 2025
Further optimize our management and operational efficiency	56.16	56.16	–	–	–	–	N/A (see May 15 Announcement for details)
General working capital <sup>(Note 2)</sup>	115.93	34.32	147.46	65.85	147.46	–	By the end of 2024
<b>Total<sup>(Note 3)</sup></b>	<b>931.21</b>	<b>775.43</b>	<b>931.21</b>	<b>775.43</b>	<b>483.45</b>	<b>447.76</b>	

*Notes:*

1. The Proceeds from the Initial Public Offering of H Shares would be used by the Company and its subsidiaries.
2. Please refer to the January 22 Announcement regarding the Change in Use of Over-allotment Proceeds. Save as disclosed in the January 22 Announcement and May 15 Announcement, there is no other change in the intended use of the Net Proceeds.
3. Any discrepancies in the above table between total and sum of amounts listed therein are due to rounding.

We expect to gradually utilize the Net Proceeds in accordance with the intended purposes as stated above. The expected timeline is based on the best estimation of future market conditions and business operations made by the Company currently, and will be subject to change based on future development of market conditions and actual business needs.

## **OTHER INFORMATION**

### **Interim Dividend**

The Board did not recommend the payment of an interim dividend for the six months ended June 30, 2024.

### **Purchase, Sale or Redemption of the Company's Listed Securities**

During the six months ended June 30, 2024, there was no purchase, sale and redemption by our Company or any of its subsidiaries of any listed securities of our Company.

## **Compliance with the Corporate Governance Code**

We have adopted the principles and code provisions of the Corporate Governance Code (the “**CG Code**”) contained in Appendix C1 to The Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the “**Listing Rules**”) as the basis of the Company’s corporate governance practice.

During the Reporting Period, except that Mr. Zhou Jian, an executive Director, has been performing the roles as the chairman of our Board and the chief executive officer of our Company, which deviates from Code Provision C.2.1 of the CG Code, our Company has complied with all applicable code provisions set out in the CG Code, and adopted most of the recommended best practices set out therein. Our Directors (including our independent non-executive Directors) consider that it would be most suitable for Mr. Zhou to hold both the positions of chief executive officer and the chairman of our Board, and that the existing arrangements are beneficial to the management of our Group and are in the interests of our Company and our shareholders as a whole. The balance of power and authority is ensured by the operation of the senior management and our Board, both of which comprises experienced and high-calibre individuals. Our Board will continue to review the current structure from time to time and consider the appropriate move to take when appropriate. We are committed to the view that our Board should include a balanced composition of executive and independent non-executive Directors so that there is a strong independent element on our Board, which can effectively exercise independent judgment.

## **Compliance with the Model Code for Securities Transactions by Directors, Supervisors and Employees**

We have adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the “**Model Code**”) set out in Appendix C3 to the Listing Rules as the code of conduct regarding securities transactions by our Directors and the supervisors of our Company (the “**Supervisors**”). Having made specific enquiries with all Directors and Supervisors by the Company, all Directors and Supervisors confirmed that they have been in compliance with the required standards set out in the Model Code during the Reporting Period.

## **Review by Audit Committee**

The members of the audit committee of our Board (the “**Audit Committee**”) consist of Mr. Xiong Chuxiong (Chairman of the Committee), Mr. Leung Wai Man, Roger and Mr. Poon Fuk Chuen. The unaudited consolidated financial information and interim results for the six months ended June 30, 2024, which were prepared under the China Accounting Standards for Business Enterprises, have been reviewed and confirmed by the Audit Committee.

## **PUBLICATION OF THE INTERIM RESULTS ANNOUNCEMENT AND INTERIM REPORT**

This interim results announcement is published on the websites of the Stock Exchange ([www.hkexnews.hk](http://www.hkexnews.hk)) and the Company ([www.ubtrobot.com](http://www.ubtrobot.com)). Our interim report for the six months ended June 30, 2024 will be made available for review on the same websites in due course.

**INTERIM CONSOLIDATED INCOME STATEMENT**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2024**  
(ALL AMOUNTS IN RMB'000 UNLESS OTHERWISE STATED)

	<i>Note</i>	<b>For the six months ended June 30, 2024 Consolidated (Unaudited)</b>	For the six months ended June 30, 2023 Consolidated (Unaudited)
<b>I. Revenue</b>	4	<b>487,229</b>	261,139
Less: Cost of sales	4,5	<b>(302,028)</b>	(202,119)
Taxes and surcharges		<b>(7,136)</b>	(3,013)
Selling expenses	5	<b>(233,526)</b>	(185,411)
Administrative expenses	5	<b>(214,955)</b>	(182,952)
Research and development expenses	5	<b>(227,517)</b>	(224,337)
Financial expenses		<b>7,556</b>	2,557
Including: Interest expenses		<b>(17,055)</b>	(8,823)
Interest income		<b>11,492</b>	3,369
Add: Other income		<b>35,848</b>	12,931
Investment losses		<b>(1,119)</b>	–
Including: Share of loss of an associate and a joint venture		<b>(1,312)</b>	–
Gains from fair value changes		<b>57</b>	–
Credit impairment losses		<b>(74,094)</b>	(8,653)
Asset impairment losses		<b>(738)</b>	(1,999)
Income/(loss) on disposals of assets		<b>37</b>	(15,459)
<b>II. Operating loss</b>		<b>(530,386)</b>	(547,316)
Add: Non-operating income		<b>306</b>	160
Less: Non-operating expenses		<b>(1,091)</b>	(469)
<b>III. Total loss</b>		<b>(531,171)</b>	(547,625)
Less: Income tax expenses	6	<b>(8,637)</b>	(292)

	<i>Note</i>	<b>For the six months ended June 30, 2024 Consolidated (Unaudited)</b>	For the six months ended June 30, 2023 Consolidated (Unaudited)
<b>IV. Net loss</b>		<b><u>(539,808)</u></b>	<b><u>(547,917)</u></b>
Classified by continuity of operations			
Net loss from continuing operations		<u>(539,808)</u>	<u>(547,917)</u>
Classified by ownership of the equity			
Net loss attributable to shareholders of the Company		<u>(516,354)</u>	<u>(532,793)</u>
Loss attributable to minority interests		<u>(23,454)</u>	<u>(15,124)</u>
<b>V. Other comprehensive income/(loss), net of tax</b>		<b><u>(247)</u></b>	<b><u>(4,135)</u></b>
Other comprehensive income that will not be subsequently reclassified to profit or loss			
Change in fair value of investments in other equity instruments		–	(132)
Other comprehensive income that will be reclassified to profit or loss			
Translation difference on foreign currency financial statements		<u>(247)</u>	<u>(4,003)</u>
<b>VI. Total comprehensive loss</b>		<b><u>(540,055)</u></b>	<b><u>(552,052)</u></b>
Total comprehensive loss attributable to shareholders of the Company		<u>(516,601)</u>	<u>(536,928)</u>
Total comprehensive loss attributable to minority interests		<u>(23,454)</u>	<u>(15,124)</u>
<b>VII. Losses per share</b>			
Basic and diluted losses per share ( <i>RMB</i> )	7	<b><u>1.23</u></b>	<b><u>1.32</u></b>

## INTERIM CONSOLIDATED BALANCE SHEET

AS AT JUNE 30, 2024

(ALL AMOUNTS IN RMB'000 UNLESS OTHERWISE STATED)

		As at June 30, 2024	As at December 31, 2023
	<i>Note</i>	Consolidated (Unaudited)	Consolidated (Audited)
<b>Current assets</b>			
Cash at bank and on hand		774,529	541,402
Financial assets held for trading		130,057	–
Notes receivables		21,618	6,641
Accounts receivables	8	816,890	833,673
Prepayments		22,787	120,408
Other receivables	9	26,497	869,456
Inventories		478,689	416,024
Other current assets		148,963	129,633
		<hr/>	<hr/>
<b>Total current assets</b>		<b>2,420,030</b>	<b>2,917,237</b>
		<hr/> <hr/>	<hr/> <hr/>
<b>Non-current assets</b>			
Long-term equity investments		18,617	19,929
Investment in other equity instruments		6,073	6,073
Fixed assets		141,156	141,830
Construction in progress		1,187,971	1,010,999
Right-of-use assets		54,224	65,719
Intangible assets		431,756	439,245
Goodwill		52,221	52,221
Long-term prepaid expenses		32,066	26,741
Other non-current assets		40,761	85,641
		<hr/>	<hr/>
<b>Total non-current assets</b>		<b>1,964,845</b>	<b>1,848,398</b>
		<hr/> <hr/>	<hr/> <hr/>
<b>Total assets</b>		<b>4,384,875</b>	<b>4,765,635</b>
		<hr/> <hr/>	<hr/> <hr/>



		As at June 30, 2024	As at December 31, 2023
	<i>Note</i>	Consolidated (Unaudited)	Consolidated (Audited)
<b>Current liabilities</b>			
Short-term borrowings	10	892,347	777,223
Notes payable		6,964	3,964
Accounts payables	11	293,602	412,534
Contract liabilities		56,657	58,945
Employee benefits payable		124,619	152,319
Taxes payable		45,968	73,620
Other payables		321,933	382,829
Non-current liabilities to be settled within one year		73,217	62,771
Other current liabilities		28,459	27,900
		<u>1,843,766</u>	<u>1,952,105</u>
<b>Total current liabilities</b>			
<b>Non-current liabilities</b>			
Long-term borrowings	12	720,435	648,989
Lease liabilities		30,707	41,514
Deferred income		33,158	32,889
Deferred tax liabilities		1,255	1,255
		<u>785,555</u>	<u>724,647</u>
<b>Total non-current liabilities</b>			
<b>Total liabilities</b>			
		<u>2,629,321</u>	<u>2,676,752</u>
<b>Shareholders' equity</b>			
Share capital	13	418,143	417,851
Capital surplus		7,412,643	7,212,784
Other comprehensive income		8,738	8,985
Accumulated losses		(6,195,561)	(5,679,207)
		<u>1,643,963</u>	<u>1,960,413</u>
<b>Total equity attributable to the shareholders of the Company</b>			
Minority interests		111,591	128,470
		<u>1,755,554</u>	<u>2,088,883</u>
<b>Total shareholders' equity</b>			
<b>Total liabilities and shareholders' equity</b>			
		<u>4,384,875</u>	<u>4,765,635</u>

## 1. GENERAL INFORMATION

UBTECH ROBOTICS CORP LTD (hereinafter referred to as the “**Company**”) was a joint stock company incorporated in the People’s Republic of China (the “**PRC**”) with limited liability on March 31, 2012. The registered address and headquarters of the Company is in Shenzhen City, Guangdong Province, the PRC. The Company’s shares were listed on the main board of The Stock Exchange of Hong Kong Limited on December 29, 2023. As of June 30, 2024, the total share capital of the Company was RMB418,142,824, each with par value of RMB1. The major shareholder of the Company is Mr. Zhou Jian, and as at June 30, 2024, he directly held 24.77% of the equity interest. In view of Mr. Zhou Jian’s indirect interest in the Company through certain partnerships, and given that Mr. Zhou Jian has entered into agreements with certain shareholders of the Company whereby such shareholders have agreed to entrust Mr. Zhou Jian or to follow his decision in exercising the voting rights of such shareholders, as at June 30, 2024, Mr. Zhou Jian beneficially controlled approximately 51.14% of the voting rights of the Company. Hence, Mr. Zhou Jian is regarded as the ultimate controlling shareholder of the Company.

The Company and its subsidiaries (collectively, the “**Group**”) are primarily engaged in the research and development, design, production and sales of robotic products and provision of ancillary service and solutions.

These financial statements were authorised for issue by the Board of the Company on August 28, 2024.

## 2. BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements are prepared in accordance with Accounting Standard for Business Enterprises – Basic Standard, and the specific accounting standards and other relevant regulations issued by the Ministry of Finance on February 15, 2006 and in subsequent periods (hereafter collectively referred to as “**the Accounting Standards for Business Enterprises**” or “**CAS**”). Certain matters relating to financial statements have been disclosed in accordance with disclosure requirements of the Hong Kong Companies Ordinance.

The financial statements are prepared on a going concern basis.

The Group applied the accounting policies and accounting estimates based on its business operations characteristics, including measurement of expected credit losses of receivables, valuation of inventories, depreciation of fixed assets, amortisation of intangible assets and right-of-use assets, revenue recognition and measurement, etc.

## 3. SEGMENT INFORMATION

The Group determines operating segments on the basis of the internal organizational structure, management requirements and internal report system, and determines reporting segments on the basis of operation segments, and discloses information of the segments.

An operating segment is a component of the Group that meets all the following conditions: (1) it engages in business activities from which it may earn revenues and incur expenses; (2) its financial performance is regularly reviewed by the Group’s management to make decisions about resource to be allocated to the segment and assess its performance; (3) the Group is able to obtain its accounting information regarding financial position, financial performance and cash flows. Two or more operating segments may be aggregated into a single operating segment if the segments have similar economic characteristics and satisfy certain conditions. As the management of the Group believes that the Group has only one operating segment, the Group does not disclose any segment information.

For the six months ended June 30, 2024, more than 90% of the Group’s non-current assets, excluding financial instruments and deferred income tax assets, were situated in the mainland of China.

#### 4. REVENUE AND COST OF SALES

	For the six months ended June 30, 2024		For the six months ended June 30, 2023	
	Revenue (Unaudited)	Cost of sales (Unaudited)	Revenue (Unaudited)	Cost of sales (Unaudited)
Sales of goods	454,104	295,004	224,865	189,039
Provision of services	33,125	7,024	36,274	13,080
	<u>487,229</u>	<u>302,028</u>	<u>261,139</u>	<u>202,119</u>

The Group's revenue breakdown based on the geographical regions and the timing of delivery of goods and provision of services is as follows:

	For the six months ended June 30, 2024		
	Mainland China (Unaudited)	Hong Kong and overseas (Unaudited)	Total (Unaudited)
Revenue			
Including: recognized at a point in time	291,822	162,282	454,104
recognized over time	33,125	–	33,125
	<u>324,947</u>	<u>162,282</u>	<u>487,229</u>
	For the six months ended June 30, 2023		
	Mainland China (Unaudited)	Hong Kong and overseas (Unaudited)	Total (Unaudited)
Revenue			
Including: recognized at a point in time	155,147	69,718	224,865
recognized over time	36,218	56	36,274
	<u>191,365</u>	<u>69,774</u>	<u>261,139</u>

For the six months ended June 30, 2024, the revenue contributed by two customers of the Group which individually contributed more than 10% of the total revenue of the Group, amounted to RMB150,949,000 in total, representing 30.98% of the Group's revenue.

For the six months ended June 30, 2023, the revenue contributed by one customer of the Group which individually contributed more than 10% of the total revenue of the Group, amounted to RMB71,425,000 in total, representing 27.35% of the Group's revenue.

## 5. EXPENSES BY NATURE

The cost of sales, selling expenses, administrative expenses, research and development expenses presented in consolidated income statement classified by nature are as follows:

	<b>For the six months ended June 30, 2024 (Unaudited)</b>	For the six months ended June 30, 2023 (Unaudited)
Employee benefit expenses	327,181	286,792
Raw materials and consumables used	256,782	208,045
Share-based payments	176,273	179,466
Changes in finished goods, work in progress, delivered goods and contract fulfilment costs	(58,442)	(72,279)
Advertising and promotion expenses	44,770	28,202
Depreciation and amortization	39,995	42,922
Transportation expenses	25,791	14,617
Subcontracting expenses	22,517	6,943
Outsourcing labor costs	20,448	20,781
Travelling expenses	19,433	15,693
Sales commission	15,705	8,542
Office expenses	14,373	11,218
Warehousing and storage expenses	11,597	6,351
Entertainment expenses	10,791	9,018
Software tools and consumables	9,202	7,693
Professional service fees	6,909	3,424
Scrap of inventories	4,760	5,832
Provision/(reversal) of repair and maintenance expenses	4,365	(4,437)
Auditors' remuneration	348	221
– Audit services	73	194
– Non-audit services	275	27
Listing expenses	–	1,549
Others	25,228	14,226
	<b>978,026</b>	<b>794,819</b>

## 6. INCOME TAX EXPENSES

	<b>For the six months ended June 30, 2024 (Unaudited)</b>	For the six months ended June 30, 2023 (Unaudited)
Current income tax calculated based on tax law and related regulations	<b>8,637</b>	292

The Group's statutory tax rate in the PRC is 25%, while some PRC subsidiaries of the Group are subject to preferential tax rates of 5% and 15%. Our subsidiaries in Hong Kong and North America are subject to an income tax rate of 16.5% and 29.84%, respectively.

## 7. LOSSES PER SHARE

Basic losses per share is calculated by dividing the consolidated net loss attributable to ordinary shareholders of the Company by the weighted average number of outstanding ordinary shares of the Company:

	<b>For the six months ended June 30, 2024 (Unaudited)</b>	For the six months ended June 30, 2023 (Unaudited)
Consolidated net loss attributable to ordinary shareholders of the Company ( <i>RMB</i> )	<b>516,354</b>	532,793
Weighted average number of outstanding ordinary shares of the Company	<b>418,112</b>	403,582
Basic losses per share ( <i>RMB</i> )	<b>1.23</b>	1.32

As there were no dilutive potential ordinary shares for the six months ended June 30, 2024 and the six months ended June 30, 2023, diluted losses per share equal to basic losses per share.

## 8. ACCOUNTS RECEIVABLES

	As at June 30, 2024 (Unaudited)	As at December 31, 2023 (Audited)
Accounts receivables	1,133,618	1,068,734
Less: provision for bad debts	<u>(316,728)</u>	<u>(235,061)</u>
	<u><b>816,890</b></u>	<u><b>833,673</b></u>

(a) The aging analysis of accounts receivables by invoice date is as follows:

	As at June 30, 2024 (Unaudited)	As at December 31, 2023 (Audited)
Within 6 months	321,207	618,188
6 months to 1 year	368,188	67,318
1 to 2 years	258,089	291,208
2 to 3 years	121,686	59,991
Over 3 years	<u>64,448</u>	<u>32,029</u>
	<u><b>1,133,618</b></u>	<u><b>1,068,734</b></u>

## 9. OTHER RECEIVABLES

	As at June 30, 2024 (Unaudited)	As at December 31, 2023 (Audited)
Receivables in respect of listing proceeds (a)	–	828,142
Deposits and guarantees receivables (b)	21,702	36,134
Receivables relating to asset disposals	5,000	7,000
Advances to employees	2,352	2,696
Others	<u>6,522</u>	<u>12,136</u>
	35,576	886,108
Less: provision for bad debts	<u>(9,079)</u>	<u>(16,652)</u>
	<u><b>26,497</b></u>	<u><b>869,456</b></u>

- (a) The shares of the Company were listed on the Main Board of Hong Kong Stock Exchange on December 29, 2023 and the proceeds raised from international placing tranche of the Global Offering is amount to HK\$913,842,000 (equivalent to approximately RMB828,142,000) in aggregate on the listing date. Such proceeds of HK\$871,378,000 (equivalent to approximately RMB789,155,000) in aggregate, after deducting relevant amounts due to underwriters by the Company, were transferred from our underwriters to the Company's fundraising account in Hong Kong (Hong Kong Dollar bank account) on January 3, 2024.
- (b) As at June 30, 2024 and December 31, 2023, the Group's deposits and guarantees receivable mainly include deposits paid for guarantees of product quality, deposits paid for construction in progress and rental deposits paid by the Group.

## 10. SHORT-TERM BORROWINGS

	<b>As at June 30, 2024 (Unaudited)</b>	As at December 31, 2023 (Audited)
Secured and guaranteed borrowings (a)	<b>72,190</b>	72,146
Secured borrowings (b)	<b>15,004</b>	2,000
Guaranteed borrowings (c)	<b>727,496</b>	643,063
Unsecured credit borrowings	<b>77,657</b>	60,014
	<b>892,347</b>	777,223

- (a) As at June 30, 2024, secured and guaranteed borrowings of RMB72,190,000 (December 31, 2023: RMB72,146,000) were secured by the Group's certain land use rights and 100% equity interest of a subsidiary, Shenzhen UBTECH Technology Industrial Co., Ltd. (深圳市優必選科技實業有限公司), and the Group's 16 self-developed patent rights as collateral, and guaranteed by the Company and Mr. Zhou Jian. As at February 6, 2024, the guarantee from Mr. Zhou Jian was released.
- (b) As at June 30, 2024, secured borrowings of RMB15,004,000 were short-term borrowings obtained from discounting bank acceptance bills or providing collateral pledge of RMB15,004,000 (December 31, 2023: RMB2,000,000).
- (c) As at June 30, 2024, guaranteed borrowings of RMB727,496,000 (December 31, 2023: RMB643,063,000) were obtained by a subsidiary of the Group, which are guaranteed by the Company and other subsidiaries.

## 11. ACCOUNTS PAYABLES

	As at June 30, 2024 (Unaudited)	As at December 31, 2023 (Audited)
Payables for purchase of raw materials	174,438	260,408
Payables for outsourcing labor cost	109,766	148,351
Others	9,398	3,775
	<u>293,602</u>	<u>412,534</u>

The aging analysis of accounts payable based on invoice dates of recognition is as follows:

	As at June 30, 2024 (Unaudited)	As at December 31, 2023 (Audited)
Within 6 months	127,810	323,456
6 months to 1 year	107,809	24,766
1 to 2 years	48,280	37,616
Over 2 years	9,703	26,696
	<u>293,602</u>	<u>412,534</u>

As at June 30, 2024, accounts payable aged over one year amounted to RMB57,983,000 (December 31, 2023: RMB64,312,000), were mainly outsource projects payables, part of which will be settled upon inspection and acceptance due to their long construction period.

## 12. LONG-TERM BORROWINGS

	As at June 30, 2024 (Unaudited)	As at December 31, 2023 (Audited)
Secured and guaranteed borrowings	756,000	676,311
Less: long-term borrowings repayable within one year	(35,565)	(27,322)
	<u>720,435</u>	<u>648,989</u>

As at June 30, 2024, secured and guaranteed borrowings of RMB756,000,000 (December 31, 2023: RMB676,311,000) were secured by the Group's certain land use rights assets and 100% equity interest of a subsidiary, Shenzhen UBTECH Technology Industrial Co., Ltd. (深圳市優必選科技實業有限公司), and the Group's 16 patent rights as collateral, and guaranteed by the Company and Mr. Zhou Jian. The interest rate is 6.84%. The interest shall be paid every three months and the principal shall be repaid before June 18, 2031. As at February 6, 2024, Mr. Zhou Jian released the guarantee.



### 13. SHARE CAPITAL

	As at December 31, 2023 (Audited)	Issuance of new shares in the current period	As at June 30, 2024 (Unaudited)
Share capital (a)	417,851	292	418,143
	As at December 31, 2022 (Audited)	Issuance of new shares in the current period	As at June 30, 2023 (Unaudited)
Share capital (b)	396,173	10,396	406,569

- (a) In January 2024, the Company issued a total of 292,150 shares to investors through private placing at the price of HK\$90.00 per share and funded totally RMB22,953,000, of which RMB292,000 was included in share capital and RMB22,661,000 was included in share premium.
- (b) In February 2023, the Company issued a total of 10,395,538 shares to investors through private placing at the price of RMB78.88 per share and funded totally RMB820,000,000, of which RMB10,396,000 was included in share capital and RMB809,604,000 was included in share premium.

### 14. DIVIDENDS

As at June 30, 2024, the Board of the Company proposed not to distribute the interim dividend.

By order of the Board  
**UBTECH ROBOTICS CORP LTD**  
**Jian ZHOU**

*Chairman, Executive Director and Chief Executive Officer*

Shenzhen, the PRC, August 28, 2024

*As at the date of this announcement, the Board comprises (i) Mr. Zhou Jian, Mr. Xiong Youjun, Ms. Wang Lin and Mr. Liu Ming as executive directors; (ii) Mr. Xia Zuoquan, Mr. Zhou Zhifeng and Mr. Chen Qiang as non-executive directors; and (iii) Mr. Zhao Jie, Mr. Xiong Chuxiong, Mr. Poon Fuk Chuen and Mr. Leung Wai Man, Roger as independent non-executive directors.*

\* For identification purposes only